# Department of Water & Sewers

CITY OF HIALEAH

3700 W. 4th Avenue • Hialeah, Florida 33012-4298

Telephone: (305) 556-3800



Jack L. Haygood, P.E.
DIRECTOR

Luis N. Gomez
ENGINEER

Ronald G. Simon
SUPERINTENDENT OF WATER & SEWERS

Emilio R. Ortega
MANAGER OF DATA PROCESSING

Eduardo Perez
UTILITIES PROPERTY MANAGER

Donald J. Hahn, C.P.A.
TREASURER

John S. Post, P.A.
ATTORNEY AT LAW

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October 4, 1996

Mr. Lars Seagren
Vice President
Asphalt Research Technology, Inc.
14005 NW 186th St.
Miami, FL 33018

Dear Lars:

I would like to take this opportunity to thank you for your continued support. We have been using EZ Street™ Cold Asphalt for about seven months now with success in all types of applications. Your product was originally purchased to replace temporary cold asphalt. EZ Street Cold Asphalt has a much longer storage time than the old type of temporary cold asphalt. EZ Street is easier to apply with hand tools for small patch jobs, and we do not have to go back and revisit potholes like before.

For larger patches it is easily applied with a backhoe loader bucket and it does not stick to our equipment, truck beds, or hand tools, making clean-up much easier.

The main components of any utility patching costs are the materials, labor, equipment, and overhead. With materials being around 20% of the total cost, the remaining 80% is eaten up in the latter three. Therefore, proper material selection is imperative.

It remains evident that the benefits derived by the use of EZ Street in our utility patching clearly outweigh the incremental cost for it.

We appreciate your commitment to working with cities like ours in helping establish cost effective patching programs.

Sincerely,

J.W. Martin (Butch)
Water & Sewer Supervisor